



# BARNABY ENRIQUE **BENAVIDES**

*HOSPITALITY MANAGEMENT AND SPECIALIST*

## Bio

Results-oriented Hospitality Leadership offering 20-year background in the production of Hospitality management and highly-effective operational and teams' leadership. Creative and crossfunctional professional adept at generating entertaining and engaging with relevant topics for guests' services. Proven track record implementing effective ideas and management systems to increase values and business standards. Motivational leader, skilled at team building and streamlining operations. Extensive career background in the major's areas of branded hotels and resort and unbranded hotels and restaurants, working and training in over the Dutch Caribbean. Proactive Assistant General Manager with history of success managing operations, building teams and equipping employees with skills to independently handle business needs. Offers progressive experience combined with sound judgement and good problem-solving abilities. Strong record of surpassing organizational goals.

## Contact

- 🏠 Willemstad
- ☎ +5999 6923645
- 📞 +2977420545
- ✉ barnaby@barnabyishere.com
- 🌐 barnabyishere
- 📘 Barnaby Benavides
- 🐦 @barnabyishere
- 📺 /barnabybenavides

# Career

● **3/2022 - Now**

## **Chogogo Beach and Dive resort**

Floor Manager, Janthiel

Enhanced team performance through regular training, mentoring, and constructive feedback. Coordinated with other departments to ensure seamless workflow across all areas of the store operation. Established strong vendor relationships to negotiate favorable pricing terms and delivery schedules. Streamlined inventory management with accurate tracking and timely replenishment of stock. Increased sales revenue by developing and implementing effective promotional strategies. Managed daily store operations for smooth functioning and achieving sales targets. Created an inclusive workplace atmosphere that fostered teamwork among employees of diverse backgrounds. Evaluated staff performance regularly to identify areas for improvement or commendation. Oversaw employee performance, corrected problems, and increased efficiency to maintain productivity targets. Performed closing procedures 5 times weekly by balancing cash drawers and reconciling credit card transactions.

● **9/2021 - 2/2022**

## **Van Den Tweel Groep**

Team Leader, Willemstad

As a team leader, responsible for a store team of 75+

Associates

Ensure that your people are properly managed and motivated to perform optimally. Planning, checking and following up are important skills in this regard.

Thanks to the cooperation in the department, the store always looks perfect and it is cozy every moment of the day under brand standards.

Customers essentials is our priority.

Developed strong relationships with cross-functional teams, fostering a collaborative work environment.

Established clear expectations and accountability measures for team members, resulting in increased performance levels.

Led process improvement initiatives to optimize operational performance and reduce costs.

● **3/2020 - 7/2020 Cabana Beach Club**

Assistant Manager, Willemstad

Ensured compliance with all health department regulations by implementing strict sanitation guidelines throughout the establishment.

Optimized scheduling practices to ensure appropriate coverage during peak hours while minimizing labor costs.

Established strong relationships with local vendors to secure high-quality products at competitive prices for our customers' enjoyment.

Analyzed sales data to identify trends and opportunities for menu expansion or modification based on customer preferences.

Collaborated with the General Manager on marketing initiatives to increase brand awareness and drive sales growth.

Implemented staff training programs that improved service quality and increased customer loyalty.

● **9/2018 - 5/2019 Sorobon Wellness and Windsurf Resort**

Restaurant Manager, Kralendijk

• Recruiting, training and supervising staff.

• Agreeing and managing budgets.

• Planning menus.

• Ensuring compliance with licensing, hygiene and health and safety legislation/guidelines.

• Promoting and marketing the business.

• Overseeing stock levels.

• Ordering and purchasing supplies.

• Producing staff rotas

● **1/2015 - 5/2017 Harbour Village Beach Club**

Food and Beverages Supervisor and Interim Front Office Manager, Bonaire Front Office - Guest Services Summary  
Develops a strong knowledge of the hotel's facilities and services and of the surrounding community.  
Provides guests with information about attractions, facilities, services, and activities in or outside the property.  
Makes guest reservations for air or other forms of transportation when requested. Obtains necessary itinerary tickets.  
Makes guest reservations for the theatre and other forms of entertainment when requested.  
Obtains necessary tickets and provides directions to facilities.  
Organizes special functions as directed by management  
Arranges secretarial and other office services.  
Coordinates guest requests for special services or equipment with the appropriate department.  
Contacts roomed guests periodically to ascertain any special needs.  
Handles guest complaints and solve problem to the degree possible.

## Education



**International School Of Curacao**

High School

**FEFFIK**

Hospitality Associate of Applied Science

**San Antonio College**

Hospitality Administration And Manager

## Software

**Skill group**

Microsoft Office  
Lightspeed  
Until



**Skill group**

IQ Ware  
Aloha  
Opera



## Course

2020

**CPM - CERTIFIED PROFESSIONAL MANAGER**

2022

**FIRST RESPONSE MEDICAL TRAINING**

## Projects

2020

### **CORAL RESTORATION**

#### *CORAL RESTORATION BONAIRE*

By setting offshore coral nurseries and transplanting mature Staghorn and Elkhorn coral onto degraded areas, the CRF Project aims to restore a portion of the coastal coral reef of Bonaire. To date, more than 8500 coral fragments are growing in the nurseries in Bonaire and almost 6000 have been already transplanted on the reef by Coral Restoration divers.

## Volunteer work

### **GUEST SERVICES AGENT**

**CMC - Curacao Medical Center | 2019**

## Competences

### **Competence**

Collaborated with team of 15 in the development of Team Building and Motivation Program

- ✓ Achieved Course by completing Emergency Response And CPR program with accuracy and efficiency.  
Supervised team of 20+ staff members.  
Used Microsoft Excel to develop inventory tracking spreadsheets.

## Interests



### **Interest**

Bar Mixologist Techniques



### **Interest**

Wines Seminary

## Achievements



### **Excellence Service Award - Chez Mathilda**

Awarded for customer service and attention to details to make our guests feel at home.

# “Inspiring Changes And Enabling Connections”

Unknown

## Motivation

I am writing to express my interest in open position that suits my profile.

As it has always been my age-long ambition to become a specialist, advisor and professional in my field. Thanks to the swift progress of my degrees, it is glaring that studying and doing research are endeavors I would like to engage in even more. While studying for my hospitality management , I developed a strong interest in the interaction between individuals and their environment and I found this very intriguing and interesting, specifically its influence on the hospitality today. After my studies, I pursued a major degree in Business Management and the entrepreneurial world, also at school which I completed in January 2002. I believe that there is no better place to continue my academic career in hotels than experiencing all the areas and opportunities, I consider it a very rich experience to get the opportunity to meet associates from all over the world and learn about their culture and values. Hence, courses like Customer Relationships and Strategist Planner, and Management of Departments Diversity would give me more insight into how the business is affected in the world today by many other factors aside from Hospitality Psychology. Considering the pedigree as well as the content of the degree in Hotel Business at any branded chains combined with the knowledge I have garnered from my previous studies, I am confident that this knowledge brings me a step closer to my goal of becoming a hospitality advisor to any company in search to seasoned talented element.

## References

### **Cristina De Palma**

, CEO , The Palma Food  
+39 389 518 2128,  
italyintheworld@mail.com

, Director- Chogogo Resort  
+59997472844  
johan@chogogo.com

### **Jean Marc Petin**, Vast Hotel

jmpetin@gmail.com

### **Guido Van Geelen**

, Restaurant Manager  
+5999 5108646  
guido@chogogo.com